

Message Text

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61

ORIGIN NEA-10

INFO OCT-01 ISO-00 DODE-00 EB-07 NRC-05 NSAE-00 USIA-06

TRSE-00 ERDA-05 CIAE-00 COME-00 MC-02 CCO-00 OTPE-00

FCC-01 INR-07 OC-05 BIB-01 PM-04 /054 R

DRAFTED BY NEA/RA:EAPADELFORD:EO

APPROVED BY NEA/RA:JRCHEEK

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NEA/EGY:GBEYER

NEA/AFN:MCKING

COM/BIC/OIM:LLOFAS (INFO)

----- 082063

P 232104Z APR 76

FM SECSTATE WASHDC

TO AMEMBASSY CAIRO PRIORITY

AMEMBASSY TRIPOLI PRIORITY

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E.O. 11652:N/A

TAGS: BEXP, MILI, EG, LY

SUBJECT: MARKET PROMOTION IN SUPPORT OF INDUSTRIAL AND
COMMERCIAL SECURITY EQUIPMENT EXHIBITION

REF: A-1973

1. ADDRESSEE POSTS SHOULD BE AWARE THAT REF AIRGRAM IN
NO WAY INDICATES CHANGE IN POLICY RE SALES OF
SOPHISTICATED COMMUNICATIONS SYSTEMS, ESPECIALLY TO
MILITARY. POSTS SHOULD USE JUDGMENT AS TO HOW TO TARGET
PROMOTIONAL ASPECTS REQUESTED.

2. FOR TRIPOLI: DEPARTMENT WOULD NOT APPROVE SALE OF
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SOPHISTICATED COMMUNICATIONS CONTROL SYSTEM, PARTICULARLY

IF MC-LICENSED FOR LIBYA; WE WOULD PROBABLY ALSO NOT RECOMMEND APPROVAL OF PERIMETER PROTECTION SYSTEMS AND CERTAIN TYPES OF SURVEILLANCE CAMERAS FOR LIBYA. WHILE DEPARTMENT HAS APPROVED SOME ITEMS FOR LIBYAN POLICE, AND FOR OTHER NON-MILITARY END USERS, DEPARTMENT WILL CONTINUE TO EXERCISE CLOSE SCRUTINY OVER APPLICATIONS OF THIS KIND OF MATERIAL FOR LIBYA.

3. FOR CAIRO: AT THE PRESENT, WE DO NOT BELIEVE THAT IT WOULD BE APPROPRIATE FOR USG TO PROMOTE ANY OF THE TYPES OF EQUIPMENT LISTED FOR THE EGYPTIAN MILITARY. SINCE DEPARTMENT HAS ALREADY AGREED TO DEMONSTRATION OF MC-LICENSED SURVEILLANCE CAMERAS TO EGYPTIAN ARMED FORCES, IT WOULD NOT BE INAPPROPRIATE TO DEMONSTRATE COMPARABLE CAMERAS. THIS MATTER IS MOST SENSITIVE, HOWEVER, AND SHOULD BE APPROACHED WITH DISCRETION AT THIS PARTICULAR TIME. WE SEE NO BASIC OBJECTION TO PROMOTION OF LISTED EQUIPMENT FOR POLICE, INTERNAL SECURITY FORCES, OR OTHER NON-MILITARY END USERS. SISCO

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